

Sector - Capital Goods-Non Electrical Equipment

Hawa Engineers Ltd.

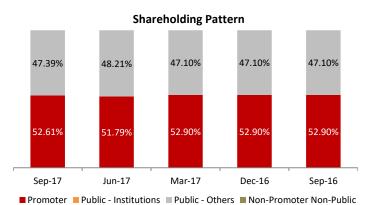
Hawa Engineers Ltd. BSE Code: 539176 Market Data as on Date: 11 Jan 2018					
Current Price (₹)	83.80 Market Cap (₹ Crores)	29.55 Book Value (₹)	32.42		
52 Week High (₹)	95.80 Shares Outstanding	35,26,400 P/B Ratio	2.58		
52 Week Low (₹)	48.30 Beta - Sensex	(0.13) Earnings Per Share (₹)	4.16		
Face Value per Share (₹)	10.00 Dividend Yield (%)	- P/E Ratio	20.14		

Company Info:

Hawa Engineers Limited manufactures and sells industrial valves in India. The Company provides gate, globe, check, reflux, sluice, ball, air, butterfly, plug, and piston valve products, as well as strainers, etc. Its products are used in various industries, including chemical processes, refineries, petrochemicals, fertilizers, pharmaceuticals, oil exploration, thermal and nuclear plants, food and beverages, effluent treatment and sewerage, water treatment, cooling plants, mining, and water supply industries. The Company sells its products through a network of dealers, suppliers, and associates. Hawa Engineers Limited also exports its products primarily to South Africa, Dubai, the Republic of the Sudan, Iran, Iraq, Nigeria, Nepal, Bhutan, Bangladesh, Portugal, Sri Lanka, and Morocco. The Company was incorporated in 1993 and is headquartered in Ahmedabad, India.

Peer Comparison

	Hawa Engineers	Cummins India	Shantai Industri
Sales	13.49	1,153.85	14.66
PAT	0.39	152.90	0.10
Equity	3.53	55.44	1.50
EPS	1.09	5.52	0.65
OPM %	4.26	18.83	1.05
NPM %	2.85	13.25	0.67



* Peers are grouped according to sector and market cap

Quarterly Review - Sep 17:

The Company has recorded revenues of \gtrless 13.49 Crores during the current quarter as against \gtrless 13.48 Crores for the corresponding quarter last year. EBITDA margins for the current quarter increased to 6.75% in Sep quarter this year as compared to 5.79% in the same quarter previous year. The Profit after Tax (PAT) for the current quarter stood at \gtrless 0.39 Crores.

Quarterly Resu	lts:							
Income Statement								
	Figures in ₹ Crores							
	Sep-17	% of (1)	Sep-16	% of (1)	Jun-17	% of (1)	Mar-17	% of (1)
Revenue	13.49		13.48		14.29		10.32	
Total Income	13.53		13.49		14.36		10.44	
Expenditure	(12.96)	-96.07%	(12.71)	-94.29%	(13.75)	-96.22%	(9.93)	-96.22%
Interest	(0.33)	-2.45%	(0.26)	-1.93%	(0.34)	-2.38%	(0.39)	-3.78%
PBDT	0.58	4.30%	0.52	3.86%	0.62	4.34%	0.51	4.94%
PBIDT	0.91	6.75%	0.78	5.79%	0.96	6.72%	0.90	8.72%
Depreciation	(0.19)	-1.41%	(0.14)	-1.04%	(0.19)	-1.33%	(0.19)	-1.84%
PBT	0.39	2.89%	0.38	2.82%	0.43	3.01%	0.32	3.10%
Тах	-	-	-	-	-	-	-	-
Net Profit	0.39	2.89%	0.38	2.82%	0.43	3.01%	0.32	3.10%





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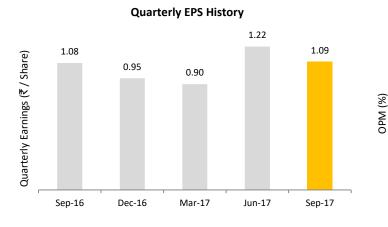
Hawa Engineers Ltd.

www.hawaengltd.com Report Date: 12 Jan 2018

1.20

1.00

Quarter on Quarter Changes:



Crore 4.32 5.00 4.26 0.80 4.00 EBITDA (₹ 0.60 3.00 0.40 2.00 0.20 1.00 0.78 0.77 0.90 0.96 0.91 0.00 0.00 Sep-16 Dec-16 Mar-17 Jun-17 Sep-17 EBITDA OPM %

Operational Profitability

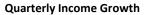
4.92

6.59

7.00

6.00

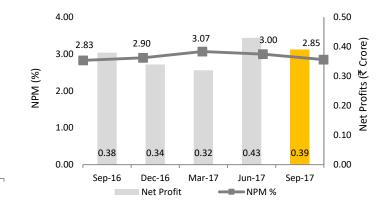
5.77



10.44

Mar-17

Quarterly PAT Margins



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Jun-17

14.36

13.53

Sep-17

RESEARCH ANALYST: WAHEED SHAIKH

11.58

Dec-16

13.49

Sep-16

Total Income (₹ Crores)

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